

*Dear Sir or Madam!*

Let us introduce our company.

**JSC “Almaty Technology Park”** came into being on 23-rd March 2003 by order of the Administration of Almaty for the purpose of fulfilling the strategy for the development of the Republic of Kazakhstan by the year 2015 in the area of industrial innovation and of a program for industrial and innovative development in the city of Almaty.

The mission of Almaty technology park is focused on the creating for companies working in sphere of high-tech, favorable conditions and environments for their rapid and effective development by giving them laboratory, office, industrial and storage rooms to rent.

Also creating the specialized system of services, which will help companies to adapt for local conditions, arrange business contacts, obtain state benefits and preferences.

Within the Almaty Technology Park, an **International Center of Technology Transfer** has been established, aiming to support international clients in their business operations in Kazakhstan

This center will be a hub for many foreign and local companies and promote strengthening of international cooperation.

We kindly invite foreign companies interested in doing business in Kazakhstan. The favorable conditions and different services will be created for these companies, which help them to adapt for local conditions in very short time.

Suggested services include:

- Giving necessary information on demand (economical, legal and etc.)
- Assistance in receiving benefits and preferences
- Assistance in bridging with state and local administrations
- Assistance in organizing meetings, seminars, conferences.
- Legal and economic consulting
- Making market research and promoting of goods and services.
- Assistance in selecting well-qualified specialists and stuffs.
- Assistance in bridging with universities and scientific institutions.
- Individual services by client’s request.

Foreign companies operating in the spheres of informational technologies, R&D and production of accumulators (batteries), production of construction materials, agriculture, equipments for oil, gas and petrochemical industry; pharmacy, engineering industry, biotechnology, electro and instrument-making industry, mining and mineral resource industry, ecology improvement are mostly appreciated.

We also invite enterprises operating in city infrastructure management: wastes processing, highway construction, transport, energy, municipal economy and etc

Companies should be ready to present or transfer (may be sell) their innovational technologies in Kazakhstan, have an opportunity to promote and realize not just their own innovational technologies, but be ready to consider the opportunity of commercialization of local innovational projects.

Interested companies should present the detailed information on how they are going to start doing business in Kazakhstan. Is it going to be a main representative office or subsidiary company?

The aim of most companies should be focused on the transfer of new technologies in form of goods or processes, raising the skills of Kazakhstan workers, creating the new entrepreneurial opportunities for Kazakhstan companies.

ICTT may grant discounts in case if:

- foreign company together with the company of Kazakhstan will develop innovational technology in the territory of ICTT.
- Foreign company will present or transfer most of the innovational technologies in Kazakhstan.
- Companies invest partly or fully for innovational projects, which proposed by Kazakhstan scientists (it is possible to organize the competition on best innovational project).
- Companies use the 50 % of local stuff or component parts in the production of their goods.

Also we want to emphasize that the second floor of ICTT will operate as the showroom, where companies may offer their new technologies in forms of products, services and etc.

Thank you for your attention. We present just a few information about our company, for additional information, please visit our site: [www.almatytechnopark.kz](http://www.almatytechnopark.kz) or call by Tel.: +7(3272) 792864, 796107

Our e-mail address: [almatytechnopark@mail.ru](mailto:almatytechnopark@mail.ru)

In attached files you may find the following information: brief story about Kazakhstan and Almaty, presentation material of JSC “Almaty technology park”, scheme of the technopark, business location of JSC “ATP” and ICTT, information about the taxes in Kazakhstan.

**With best regards,  
Yerik Dukenbayev  
President of JSC “Almaty Technology Park”**